

## Message Text

CONFIDENTIAL

PAGE 01 TEHRAN 05903 050915Z  
ACTION IO-14

INFO OCT-01 NEA-10 ISO-00 CIAE-00 DODE-00 PM-04 H-01  
INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02  
SS-15 USIA-06 OMB-01 TRSE-00 DHA-02 /073 W  
-----053674 050927Z /13  
R 050602Z JUL 77  
FM AMEMBASSY TEHRAN  
TO SECSTATE WASHDC 3371  
INFO USMISSION USUN NEW YORK

C O N F I D E N T I A L TEHRAN 5903

E.O.11652: GDS  
TAGS: PFOR, EGEN, UN  
SUBJ: ORGANIZING FOR MULTILATERAL DIPLOMACY

REF: (A) 76 TEHRAN 1540, (B) STATE 148782

1. WE WELCOME THE DEPARTMENT'S REAFFIRMATION OF ITS INTENTION TO PURSUE U.S. FOREIGN POLICY OBJECTIVES IN MULTILATERAL FORA AND TO STRENGTHEN THE TEAMWORK BETWEEN THE DEPARTMENT AND THE FIELD FOR THIS PURPOSE. REFTEL A EXPRESSES OUR THOUGHTS ON THIS SUBJECT WHICH WE FIND INCORPORATED IN REFTEL B. OF PARTICULAR IMPORTANCE TO OUR EFFECTIVE PRESENTATION OF OUR VIEWS TO OUR HOST COUNTRY IS TIMELINESS, COGENCY AND RIGOROUS LOGIC. ALSO IMPORTANT IS THE COORDINATION OF INITIATIVES BETWEEN THE DEPARTMENT, USUN AND THE EMBASSY TO INSURE CONFORMITY OF POSITION, EMPHASIS AND PRIORITY. SELECTIVITY ALSO BEARS ON OUR EFFECTIVENESS FOR WE CAN EASILY OVERWHELM LESS EXPERT OR WELL-STAFFED MINISTRIES WILL TOO GREAT A VOLUME OF ISSUES OR DETAIL. IN THIS RESPECT IT IS URGED THAT VERY WIDE LATITUDE BE EXTENDED EMBASSIES IN CHOSING ISSUES AS WELL AS LEVELS FOR REPRESENTATION. OBVIOUSLY THERE WILL BE A HARD CORE OF PERHAPS SIX OR SEVEN QUESTIONS TO WHICH WE ATTACH MAJOR IMPORTANCE. THESE SHOULD BE IDENTIFIED WELL IN ADVANCE OF PROBABLE  
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PAGE 02 TEHRAN 05903 050915Z

DISCUSSION IN INTERNATIONAL FORA AND CONVEYED TO EMBASSIES WITH APPROPRIATE REPRESENTATIONAL INSTRUCTIONS. IN OUR EXPERIENCE, LAST MINUTE, BREATHLESS APPEALS ARE NOT ONLY UNSEEMLY BUT FREQUENTLY INEFFECTIVE.

2. FROM OUR PERSPECTIVE AND KNOWLEDGE OF IRANIAN INTERESTS AND CAPABILITIES REFTEL B SKETCHES OUT A COMPLEX OF ISSUES

WHICH MAY WELL BE BEYOND IRAN'S ABILITY TO DIGEST. IF WE  
PUT EQUAL EMPHASIS ON ALL OF THEM, VARYING FROM THE NORTH/  
SOUTH DIALOGUE THROUGH HUMAN RIGHTS TO UN STRUCTURAL CHANGES,  
WE FEAR WE COULD LOSE IRAN'S ATTENTION AND SUPPORT. WE  
BELIEVE THIS ILLUSTRATES THE POINT WE ARE MAKING ABOUT THE  
NEED FOR SELECTIVITY AND PRIORITY RANKING.

3. WE WISH TO ASSURE THE DEPARTMENT OF OUR BEST EFFORT IN  
HELPING TO ACHIEVE OUR MULTILATERAL DIPLOMATIC OBJECTIVES  
AND HOPE THE FOREGOING THOUGHTS ARE FOUND HELPFUL. THE DCM  
AND I HAVE ASSUMED DIRECT RESPONSIBILITY FOR THIS EFFORT.  
SULLIVAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, FOREIGN RELATIONS, ORGANIZATION & MANAGEMENT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 05-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977TEHRAN05903  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
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**Office:** ACTION IO  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** CONFIDENTIAL  
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**Reference:** 76 TEHRAN 1540, 77 STATE 148782  
**Retention:** 0  
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**Review Content Flags:**  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** ORGANIZING FOR MULTILATERAL DIPLOMACY  
**TAGS:** PFOR, EGEN, PDIP, IR, US, UN  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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